

case study

O'Riordan Bond Estate Agents

O'RIORDAN BOND
ESTATE AGENTS

working in partnership with

acs

office solutions.com



“A true partnership means the sharing of risks and rewards and I feel that our partnership with acs has been a key part of both companies' success. Outsourcing all our office needs to them enables us to focus on our strength – selling homes in a professional manner.”

Simon Bond, O'Riordan Bond Estate Agents



Then

Tim O'Riordan and Simon Bond opened their first office in the Wellingborough Road, Northampton in March 1995. Their aim was for O'Riordan Bond to become the leading estate agent in Northampton, by delivering marketing impact and professional service to clients. To help them achieve this, they decided to enter into a partnership with a company who could advise on, supply and install **all** aspects of their office needs – data cabling, IT products, networks, furniture, site surveys, space planning, etc. They engaged another young company – ACS Systems UK – who were ideally placed to provide the full range of desired services.

Now

Just 10 years later, O'Riordan Bond has expanded to 18 branches with over 150 employees, covering Northampton and Milton Keynes, the latter being served by a new Regional Office. Each office receives a turnkey solution provided by **acs** (now trading as **acs office solutions**) reflecting and developing the corporate image for the group. The company's IT infrastructure has been developed to deliver a state of the art Wide Area Network (WAN), driven from its server farm housed at Head Office. This means that as soon as a property is entered on the database or an interest is registered, it is instantly accessible through all branches. Four hour nationwide callout on the system is provided by **acs**, who continue to help the company to drive down costs.

acs office solutions

your office partner of choice